

Top 100 Most Wanted Duplicates Report

ACCOUNTS
PAYABLE
NOW &
TOMORROW

The Theory Behind the Development of This Product

Our Top 100 is a rough cut of your payment data identifying the 100 largest possible duplicate payments that have the highest likelihood of recovery. One of the most time consuming tasks for duplicate payment auditors is sorting through the data of possible duplicates for the purpose of identifying actual duplicates. This is a test that gives off lots of false negatives.

However, when they are finished, they have whittled the list down to those items that are 95% likely to result in a recovery for your organization. It's more work than you might imagine.

One of the biggest objections we here from controllers, CFOs, and accounts payable managers regarding duplicate payment audits revolves around the contingency fee. They indicate that their firms wouldn't mind paying a contingency fee for the recovery of smaller items, but to pay, say 25% for the recovery of \$100,000 or more is unthinkable in their organization.

The Product

This is what stops many organizations from hiring a duplicate payment audit firm dead in its tracks. And, that is why Accounts Payable Now & Tomorrow has worked with its data analyst to create what we call the Top 100 report. You give us your data in an agreed to format and we'll analyze it using our best fuzzy logic and proprietary algorithms to identify your 100 largest payments that have the potential to be duplicates. We'll then return the data to you to handle the research. The cost for this report is \$798.

The Disclaimer

Some facts you should be aware of before purchasing this report.

1) Most organizations are very careful about their largest payments. Therefore, the number of actual duplicates you find in our list will be smaller than when you look at a smaller dollar strata.



2) For most organizations, the bulk of their duplicate payments that do the most financial damage are between \$1,000 and \$10,000 dollars. It is likely that few items in our reports will be in this range. To detect these, you will need to utilize the services of a cost recovery firm.

3) We don't claim to be perfect. No analysis is perfect and every audit firm has their own differing approach so it is possible, albeit not probable, that one or two large duplicates will be missed.

Top 100 Most Wanted Duplicates Report



What We Need from You

We will request that you provide us your paid invoice history data in Access, Excel, or a tab-delimited format. While our data request can have many data fields (the more fields usually leads to an improved analysis), we can work with simply receiving a data file with vendor number, invoice number, invoice date, invoice amount, check number, and payment date.

What You'll Get from Us & The Next Step

We'll provide you with a report of your 100 largest potential duplicates. You will need to research these items. After reviewing the data if you would be interested in our full blown duplicate payment diagnostic service, please go to <http://ap-now.com/dupepaymentdiagnostic.html>

And, if after reviewing the data, you decide that it is far too much work for your staff and you'd like to hire an audit firm, we'd be happy to help. Please call 302 836 0540 or send a note to Mary Schaeffer at marys@ap-now.com

Order Form

Mail to address below or FAX to 302 836 0541

Order online at <http://www.ap-now.com/duplicatepayments.html>

Please check each item you would like to purchase:

The Top 100 Most Wanted Duplicates Report \$798

An annual subscription to Accounts Payable Now & Tomorrow \$279

Billing & Shipping Information

Name _____	<input type="checkbox"/> Check enclosed (payable to CRYSTALLUS, INC. Tax ID: 20-2794387)
Title _____	<input type="checkbox"/> or Charge: MC Amex Visa (circle one)
Company _____	Card Number: _____
Mailing Address _____	Expiration Date: _____
City, State, Zip _____	Cardholder's name: _____
Phone (contact person for this project) _____	Signature: _____
e-mail address contact person) _____	Billing address: _____ _____